

# Membership Application

## New Member Information

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City/State or Country/Zip Code or Postal Code \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Company Website \_\_\_\_\_

**Corporate Headquarters** (if different than above):

Company Name \_\_\_\_\_

Address/City/State or Country/Zip or Postal Code \_\_\_\_\_

**How did you learn about the LPA?**

- Mailing  Website/internet  Pittcon Show  
 Member referral (Name: ) \_\_\_\_\_  
 Other: \_\_\_\_\_

## Product Information

**Please check the categories of your company's products:**

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Autoclaves/Sterilizers          | <input type="checkbox"/> General Laboratory Supplies       | <input type="checkbox"/> Water Purification Equipment  |
| <input type="checkbox"/> Balances                        | <input type="checkbox"/> Glassware                         | <input type="checkbox"/> Distributor   |
| <input type="checkbox"/> Baths and Circulators           | <input type="checkbox"/> Incubators                        | <input type="checkbox"/> Electronic Commerce Provider  |
| <input type="checkbox"/> Centrifuges                     | <input type="checkbox"/> Ovens/Furnaces                    | <input type="checkbox"/> Trade Publisher   |
| <input type="checkbox"/> Ceramics and Accessories        | <input type="checkbox"/> Plastics                          | <input type="checkbox"/> Our products do not fit in the above categories and are described as: |
| <input type="checkbox"/> Chemicals/Reagents              | <input type="checkbox"/> Refrigerators/Freezers            | _____  |
| <input type="checkbox"/> Chromatography Supplies         | <input type="checkbox"/> Safety Products                   | _____  |
| <input type="checkbox"/> Filtration Products             | <input type="checkbox"/> Software                          | _____  |
| <input type="checkbox"/> Furniture, Fume Hoods, Fixtures | <input type="checkbox"/> Temperature Measurement Equipment |  |
| <input type="checkbox"/> General Laboratory Instruments  | <input type="checkbox"/> Tissue Culture                    |  |

## Market Information

**Please check your primary markets:**

- |                                     |  |   |
|-------------------------------------|--|---|
| <input type="checkbox"/> Biomedical | <input type="checkbox"/> Education     | <input type="checkbox"/> Life Science   |
| <input type="checkbox"/> Biotech    | <input type="checkbox"/> Environmental | <input type="checkbox"/> Pharmaceutical |
| <input type="checkbox"/> Clinical   | <input type="checkbox"/> Government    | <input type="checkbox"/> Other _____    |
| <input type="checkbox"/> Diagnostic | <input type="checkbox"/> Industrial    | _____                                   |

## Membership Agreement

We pledge our financial support to the association through payment of **annual** dues based on our company's annual sales for the previous fiscal year of all products falling within the scope of LPA. We understand that membership in the association is an **annual** obligation.

Signature/Title \_\_\_\_\_ Date of application \_\_\_\_\_

## Membership Category (check one)

- Regular:**  Manufacturer  Distributor  
**Associate:**  Publisher  Advertising Agency

## Member Contacts

**Official Representative:**

Name/Title \_\_\_\_\_

Email Address \_\_\_\_\_

**Alternate Representative:**

Name/Title \_\_\_\_\_

Email Address \_\_\_\_\_

## Membership Criteria

1. **Regular** membership is open to suppliers of products or services used in research and applied science, and life science worldwide. Company must have been in business for a minimum of two years and have annual sales of over 1 million dollars (US).
2. **Associate** membership is open to publishers and advertising agencies with a demonstrated interest in the industry.

## Membership Dues Schedule

Regular member association dues are calculated on **100% of sales in North America plus 65% of rest of world sales** for the most recently completed fiscal year. Calculations are to include the relevant sales volume of all products and services used primarily in research and scientific laboratories. Associate member dues are not based on sales.

**Instructions:** Circle the appropriate category of your sales for your most recently completed business year and remit payment in that amount to the LPA. Sales reported are **confidential** and are used only for the purpose of determining dues. The LPA's fiscal year is July 1-June 30.

## Dues for FY 2012

*Please note: determine dues based on sales of products used primarily in research and scientific laboratories*

Annual Sales	Membership Investment In US Dollars
<b>Regular</b>	
Under \$5 Million	\$ 1,985
\$5 - \$15 Million	\$ 3,965
\$15 - \$30 Million	\$ 8,395
\$30 - \$75 Million	\$10,250
\$75-150 Million	\$12,875
\$150 - \$250 Million	\$14,950
Over \$250 Million	\$21,425
<b>Associate</b>	
Publisher	\$ 2,500

**Payment Information:**  Check enclosed (payable to LPA)  
 Amex  Visa  MasterCard

Account # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Security Code \_\_\_\_\_

Exact Name of Cardholder \_\_\_\_\_

Signature \_\_\_\_\_

Billing Address \_\_\_\_\_

Billing Zip Code \_\_\_\_\_

Dues Amount based on schedule \$ \_\_\_\_\_

*Please note: Annual dues are not deductible as a charitable contribution for income tax purposes, but are deductible as an ordinary and necessary business expense.*